For intermediary use only



# Buy-to-Let **Product Guide**

7<sup>th</sup> January 2025







HMO / MUFE

Short Term Lets

### **Quick Comparison Table**

Here's some and criteria d	key availability		2+2+2+2+2+2+2+2+2+2+2+2+2+2+2+2+2+2+2+	
	product ranges	Buy-to-Let	Buy-to-Let	
-⊒ Dim	ited Edition	Page 3	×	
0001011	ndard Buy-to-Let	Page 5	Page 9	
Smo	all HMO/MUFB*	Page 7	Page 10	
	ge HMO/MUFB*	×	Page 11	
Sho	rt Term Lets	×	Page 12	
Trad	ling companies	×	$\checkmark$	
	CCJs		Unsatisfied: Max. £250 in 36 months Satisfied: Max. £500 in 36 months	
	Secured Arrears		Max. status 2 in 24 months. Any status over 24 months considered at underwriter discretion	
ប៊ី ព៉ឺ 🚺 Adv	Unsecured Arrears	No adverse credit in the last 36 months	Max. status 2 in 12 months • Max. status 3 in 36 months	
	Defaults		0 in 12 months • Max. 2 in 24 months Communications / utilities defaults can be ignored	

All products across all ranges are available to Individuals and Limited Company / LLP Borrowers.

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) classifies as Large HMO/MUFB. Please see Criteria Guide page 5.

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Limited Edition

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
	70%	4.66%	3.5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%.	3/2	STD2YRLTV70I.009zo
2 Veer Fixed		4.03%	5%			STD2YRLTV75i.009z
2 Year Fixed 75%	75%	5.55%	2%	Highest of 5.50%; <u>or</u> initial pay rate + 2%.	3/2	STD2YRLTV75c.009z
		6.51%	0%			STD2YRLTV75e.009z
	70%	5.18%	5%	Pay rate	5/5/3/3/3	STD5YRLTV70i.009z
		4.76%	7%	_	5/5/3/3/3	STD5YRLTV75k.0092
		5.22%	5%			STD5YRLTV75i.009z
5 Year Fixed	75%	5.57%	3.5%	Pay rate		STD5YRLTV75I.009z
		5.95%	2%			STD5YRLTV75c.009

Available to Individuals and Limited Companies / LLPs.\*

\* For standard property definitions and criteria please see Criteria Guide page 4.

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Cuitable for any action with an to CUMO Padro and (MUED Up to \*

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### Small HMO / MUFB Buy-to-Let Mortgages

Limited Edition

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
2 Year Fixed 75%	75%	5.56%	2%	Highest of 5.50%; <u>or</u>	3/2	SHMO2YRLTV75c.009zq1
z leur fixeu	/5/6	6.52%	0%	initial pay rate + 2%.		SHMO2YRLTV75e.009zq1
	70%	5.23%	5%	Pay rate	5/5/3/3/3	SHMO5YRLTV70i.009zq1
5 Year Fixed		4.81%	7%			SHMO5YRLTV75k.009zq1
5 Teur Fixeu	75%	5.25%	5%	Pay rate	5/5/3/3/3	SHMO5YRLTV75i.009zq1
	6.4	6.48%	0%	1		SHMO5YRLTV75e.009zq1

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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## Standard Buy-to-Let Mortgages

Available to Individuals and Limited Companies / LLPs.\*

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
		2.83%	7%			STD2YRLTV55k.014z1
	F = 0(	3.80%	5%	Highest of 5.50%; <u>or</u>	2 (2	STD2YRLTV55i.014z1
	55%	4.55%	3.5%	initial pay rate + 2%.	3/2	STD2YRLTV55l.014z1
		5.32%	2%			STD2YRLTV55c.014z
2 Year Fixed	65%	2.97%	7%			STD2YRLTV65k.014z
		3.93%	5%	Highest of 5.50%; <u>or</u>	3/2	STD2YRLTV65i.014z
		4.68%	3.5%	initial pay rate + 2%.		STD2YRLTV65I.014z
		5.45%	2%			STD2YRLTV65c.014z
		3.07%	7%		3/2	STD2YRLTV70k.014z
		4.03%	5%	– Highest of 5.50%; <u>or</u>		STD2YRLTV70i.014z
	70%	4.78%	3.5%	initial pay rate + 2%.		STD2YRLTV70I.014z1
		5.56%	2%			STD2YRLTV70c.014z
		4.15%	5%			STD2YRLTV75i.014z1
	75%	4.90%	3.5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%.	3/2	STD2YRLTV75I.014z
		5.67%	2%			STD2YRLTV75c.014z

\* For standard property definitions and criteria please see Criteria Guide page 4.

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## Standard Buy-to-Let Mortgages

Available to Individuals and Limited Companies / LLPs.\*

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
		4.61%	7%			STD5YRLTV55k.014z
		5.06%	5%			STD5YRLTV55i.014z1
	55%	5.42%         3.5%         Pay rate         5/5/3/3/3	5/5/3/3/3	STD5YRLTV55I.014z1		
		5.79%	2%			STD5YRLTV55c.014z
		4.71%	7%	– Pay rate		STD5YRLTV65k.014z
	65%	5.16%	5%		5/5/3/3/3	STD5YRLTV65i.014z
		5.53%	3.5%			STD5YRLTV65I.014z
		5.89%	2%	]		STD5YRLTV65c.014z
5 Year Fixed	20%	4.79%	7%			STD5YRLTV70k.014z
		5.23%	5%			STD5YRLTV70i.014z1
	70%	5.60%	3.5%	Pay rate	5/5/3/3/3	STD5YRLTV70I.014z1
		5.96%	2%			STD5YRLTV70c.014z
		4.82%	7%			STD5YRLTV75k.014z
		5.28%	5%	1		STD5YRLTV75i.014z1
	75%	5.63%	3.5%	Pay rate	5/5/3/3/3	STD5YRLTV75I.014z1
		6.00%	2%	1		STD5YRLTV75c.014z

\* For standard property definitions and criteria please see Criteria Guide page 4.

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## Small HMO / MUFB Buy-to-Let Mortgages

#### Suitable for properties with up to 6 HMO Bedrooms / MUFB Units.\*

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**Buy-to-Let** 

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
	65%	2.98%	7%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	SHMO2YRLTV65k.014z1
	70%	3.09%	7%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	SHMO2YRLTV70k.014z1
2 Year Fixed		4.17%	5%			SHMO2YRLTV75i.014z1
	75%	4.92%	3.5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	SHMO2YRLTV75I.014z1
	5.69%	2%			SHMO2YRLTV75c.014z1	
1. Revert Rate where applicable	: BBR <sup>3</sup> + 4 50% 2 Other f	ees apply. For a full list of fees	see Page 16 3 BBR (Ba	nk of England Base Rate) 4.75% c	t time of publication	

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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Small HMO			
Small HMO	/ MUFB	Buy-to-Let	Mortgages

#### Suitable for properties with up to 6 HMO Bedrooms / MUFB Units.\*

**T:** 01252 365 888

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
		4.67%	7%			SHMO5YRLTV55k.014
		5.12%	5%			SHMO5YRLTV55i.014
	55%	5.47%	3.5%	- Pay rate	5/5/3/3/3	SHMO5YRLTV55I.014
65%		5.85%	2%	_		SHMO5YRLTV55c.014
		4.75%	7%	– Pay rate		SHMO5YRLTV65k.014
		5.20%	5%		5/5/3/3/3	SHMO5YRLTV65i.014
	60%	5.57%	3.5%			SHMO5YRLTV65I.014
		5.93%	2%	_		SHMO5YRLTV65c.014
5 Year Fixed	70%	4.85%	7%	-		SHMO5YRLTV70k.014
		5.31%	5%			SHMO5YRLTV70i.014
	70%	5.66%	3.5%	- Pay rate	5/5/3/3/3	SHMO5YRLTV70I.014
		6.04%	2%	_		SHMO5YRLTV70c.014
		4.88%	7%			SHMO5YRLTV75k.014
	750/	5.33%	5%			SHMO5YRLTV75i.014
	75%	5.69%	3.5%	- Pay rate	5/5/3/3/3	SHMO5YRLTV75I.014
		6.07%	2%	1		SHMO5YRLTV75c.014

1. Revert Rate where applicable: BBR<sup>3</sup> + 4.50% | 2. Other fees apply. For a full list of fees see Page 16. | 3. BBR (Bank of England Base Rate) 4.75% at time of publication.

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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## Standard Buy-to-Let Mortgages

Available to Individuals and Limited Companies / LLPs.\*

Buy-to-Let

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
2 Year Fixed	65%	3.57%	7%			STD2YRLTV65k.004z
		4.53%	5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	STD2YRLTV65i.004z
		6.05%	2%			STD2YRLTV65c.004z
	75%	4.75%	5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	2 /2	STD2YRLTV75i.004z
		6.27%	2%		3/2	STD2YRLTV75c.004z
	65%	5.31%	7%	Pay rate	5/5/3/3/3	STD5YRLTV65k.004z
		5.76%	5%			STD5YRLTV65i.004z
E Versu Einerd		6.49%	2%	-		STD5YRLTV65c.004
5 Year Fixed		E 40%	70/			STD5YRLTV75k.004
		5.42%	7%			
	75%	5.88%	5%	Pay rate	5/5/3/3/3	STD5YRLTV75i.004z

\* For standard property definitions and criteria please see Criteria Guide page 4.

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## Small HMO / MUFB Buy-to-Let Mortgages

#### Suitable for properties with up to 6 HMO Bedrooms / MUFB Units.\*

Buy-to-Let

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
2 Year Fixed	65%	3.58%	7%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	SHMO2YRLTV65k.004z2
	75%	4.77%	5%	Highest of 5.50%; <u>or</u>	2 / 2	SHMO2YRLTV75i.004z2
	73%	6.29%	2%	initial pay rate + 2%	3/2	SHMO2YRLTV75c.004z2
	65%	5.35%	7%		Pay rate 5/5/3/3/3	SHMO5YRLTV65k.004z2
		5.80%	5%	Pay rate		SHMO5YRLTV65i.004z2
5 Year Fixed		6.53%	2%			SHMO5YRLTV65c.004z2
5 Tear Fixea		5.48%	7%		5/5/3/3/3	SHMO5YRLTV75k.004z2
	75% <b>5.93%</b>	5.93%	5%	Pay rate		SHMO5YRLTV75i.004z2
		6.67%	2%			SHMO5YRLTV75c.004z2

1. Revert Rate where applicable: BBR<sup>3</sup> + 4.50% | 2. Other fees apply. For a full list of fees see Page 16. | 3. BBR (Bank of England Base Rate) 4.75% at time of publication.

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'. For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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## Large HMO / MUFB Buy-to-Let Mortgages

#### Suitable for properties with up to 10 HMO Bedrooms / MUFB Units.\*

**Buy-to-Let** 

LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code
70%	4.60%	7%	Highest of 5.50%; <u>or</u> initial pay rate + 2%	3/2	LHMO2YRLTV70k.004z2
	5.58%	5%	Highest of 5.50%; <u>or</u> initial pay rate + 2%		LHMO2YRLTV75i.004z2
75%	6.33%	3.5%		LHMO2YRLTV75I.004z2	
	<b>7.12</b> %	2%			LHMO2YRLTV75c.004z2
	6.21%	7%			LHMO5YRLTV75k.004z2
70/	6.67%	5%		F /F /2 /2 /2	LHMO5YRLTV75i.004z2
/5/6	7.02%	3.5%	- Pay rate	5/5/3/3/3	LHMO5YRLTV75l.004z2
	7.38%	2%			LHMO5YRLTV75c.004z2
	70%	70%       4.60%         75%       5.58%         6.33%       7.12%         6.61%       6.67%         75%       7.02%	70%         4.60%         7%           5.58%         5%           75%         6.33%         3.5%           7.12%         2%           6.67%         5%           75%         5%	70%         4.60%         7%         Highest of 5.50%; or initial pay rate + 2%           75%         5.58%         5%         Highest of 5.50%; or initial pay rate + 2%           75%         6.33%         3.5%         Highest of 5.50%; or initial pay rate + 2%           75%         6.33%         3.5%         Pay rate           75%         6.67%         5%         Pay rate	70%         4.60%         7%         Highest of 5.50%; or initial pay rate + 2%         3/2           75%         5.58%         5%         Highest of 5.50%; or initial pay rate + 2%         3/2           75%         6.33%         3.5%         Highest of 5.50%; or initial pay rate + 2%         3/2           75%         6.21%         2%         Highest of 5.50%; or initial pay rate + 2%         3/2           75%         6.67%         5%         Pay rate         5/5/3/3/3

1. Revert Rate where applicable: BBR<sup>3</sup> + 4.50% | 2. Other fees apply. For a full list of fees see Page 16. | 3. BBR (Bank of England Base Rate) 4.75% at time of publication.

\* Any HMO which would require considerable alteration to sell as a family home or any MUFB which is 'hybrid' (containing a HMO element) is classified as 'Large HMO/MUFB'.

For HMO/MUFB property definitions and criteria please see Criteria Guide page 5.

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## Short Term Lets Buy-to-Let Mortgages

Suitable for borrowers who intend to let the property for a short period such as a **holiday let** or **serviced apartment**.\*

Term Type	LTV	Rate <sup>1</sup>	Product Fee <sup>2</sup>	ICR	ERC %	Product Code							
	ear Fixed 75%				750/	750/		750	5.58%	5%	Highest of 5.50%;	o /o	SLET2YRLTV75i.004z2
2 Year Fixed		6.33%	3.5%	initial pay rate + 2%	3/2	SLET2YRLTV75I.004z2							
		6.21%	7% 5% Pay rate			SLET5YRLTV75k.004z2							
5 Year Fixed	75%	6.67%		5/5/3/3/3	SLET5YRLTV75i.004z2								
		7.02%	3.5%			SLET5YRLTV75I.004z2							
1. Revert Rate where applicable	: BBR <sup>3</sup> + 4.50%   2. Other f	ees apply. For a full list of fees	see Page 16.   3. BBR (Ban	k of England Base Rate) 4.75% (	at time of publication.								

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### Criteria at a Glance

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	Standard	HMO / MUFB	
Applicants	Up to 4 individual applicants <u>or</u> Limited Company Directors and/or Shareholders <u>or</u> LLP Members. Up to 4 Limited Company Guarantors. Guarantors must include all Directors and Shareholders with ≥20% controlling shares. Guarantors must together hold a minimum of 75% or more of the controlling share capital. Up to 4 LLP Guarantors which must include all designated members and those members with management rights as detailed in the LLP agreement.		
Experience	At least one applicant must own a residential or BTL property in the UK. Portfolio landlords must have a minimum of 12 months landlord experience.	At least one applicant must prove they have owned a minimum of 1 BTL property for 2 years	
Ltd Company / LLP	All products are available to Limited Company and LLP borrowers registered in England & Wales • Property related SPV, trading companies and layered company structures accepted New company incorporations accepted • Deposits from Inter-company/Director/Shareholder/Partner loans accepted A personal guarantee must be provided by all Ltd Co. Directors, Shareholders with ≥20% shareholding, and all designated members and members with management rights of an LLP. CHL1 acceptable SIC codes: 168100   68209   68320   68201 • CHL2 acceptable SIC codes: All SIC codes considered.		
Age Limits	Minimum Age: Primary applicant: 21 Secondary applicants: 18 • Maximum Age: 85 at the end of term		
Minimum Income	<b>£20,000</b> combined income per application • Rental income accepted as per SA302		
Minimum Loan	£25,001		
Loan Term	Minimum Term: <b>5 years</b> •	Maximum Term: <b>30 years</b>	
Loan Term Maximum LTV*1	· · ·	Maximum Term: <b>30 years</b>	
	· · ·	5%	
Maximum LTV*1	7	5%	
Maximum LTV*1 Acceptable Exposure	7 Blocks of up to 6 units: Maximum 6 units per block • Blocks of 7 to 20 units: Maximum £75,000 except for: • Ex-local authority £100,000 • Studio flat £100,000 • Flats above 10 storeys £250,000	5% 10 units per block • Blocks of more than 20 units: Highest of 10 units <u>or</u> 20% per block HMO/MUFB Inside M25: £150k HMO Elsewhere: £150k MUFB Elsewhere: £150k (100k up to 65% LTV) property that has never been lived in in its current format.	
Maximum LTV*1 Acceptable Exposure Minimum value	7: Blocks of up to 6 units: Maximum 6 units per block • Blocks of 7 to 20 units: Maximum £75,000 except for: • Ex-local authority £100,000 • Studio flat £100,000 • Flats above 10 storeys £250,000 • Flats above / adjacent to commercial inside M25 £250,000 (£150,000 elsewhere) Definition: Built or converted within the last 12 months or a	5% 10 units per block • Blocks of more than 20 units: Highest of 10 units <u>or</u> 20% per block HMO/MUFB Inside M25: £150k HMO Elsewhere: £150k MUFB Elsewhere: £150k (100k up to 65% LTV) property that has never been lived in in its current format.	

\* 1. The total LTV inclusive of fees cannot exceed 80% | \*2. Above/Adjacent to Commercial subject to restrictions, please refer | 3. See Page 7: The Rental Calculation

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### The Rental Calculation

Tax band	ICR
Basic Rate	125%
Ltd Companies / LLP	125%
Higher Rate	140%

Blended ICR: For applications including a combination of Additional Rate/Higher Rate/Basic Rate borrowers, we can apply a Blended ICR to determine loan affordability based upon each borrower's tax status and their individual share of ownership/rent. Please refer to the affordability calculator held on the Documents page of our website to calculate how much your clients can borrow.

	Assessment Rate	
Initial product term less than 5 years	Highest of 5.50%; <u>or</u> the initial pay rate + 2.00%.	
Initial product term less than 5 years* where a historic borrower is looking to remortgage without capital raising	Highest of 5.00%; <u>or</u> the initial pay rate + 1.00%.	
5 year fixed or more	The initial pay rate.	
* Historic Borrower: A borrower who owned their BTL property before 6th April 2017		

NOTE: Should a borrower choose a Capital & Interest repayment mortgage then, in addition to the Interest Cover Ratio test above, the gross monthly rental income must be equal to or greater than the monthly payment.

Security Type	Basis of rental income	Basis of Valuation
Single self-contained unit	Single tenancy	Comparable
Shared House	Single tenancy	Comparable
Short-term lets / Serviced Apt.	Single tenancy	Comparable
Holiday Lets	Single tenancy	Comparable
Small HMO (≤6 bedroom)	Tenancy per room	Comparable
Large HMO (>6 bedroom)	Tenancy per room	Investment (vacant possession)
Small MUFB (≤6 units)	Tenancy per unit	Comparable
Large / Hybrid <sup>†</sup> MUFB (>6 units)	Tenancy per unit / per room	Investment (vacant possession)

† For definition of Hybrid MUFB see Criteria Guide, Page 5

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### Additional Fees

Application	Funds Release	Redemption Admin	Reinspection (Standard)	Reinspection (HMO / MUFB)
£150.00	£25.00	£90.00	£150.00	£250.00

### **Property Valuation Fees**

Property Value	Standard	Small HMO / MUFB	Large HMO/MUFB
Up to £100k	£150	£450	£1,250
Up to <b>£150k</b>	£175	£450	£1,250
Up to <b>£200k</b>	£200	£465	£1,250
Up to <b>£250k</b>	£225	£465	£1,300
Up to <b>£300k</b>	£250	£535	£1,350
Up to <b>£350k</b>	£275	£595	£1,425
Up to <b>£400k</b>	£300	£595	£1,425
Up to <b>£450k</b>	£325	£655	£1,500
Up to <b>£500k</b>	£350	£655	£1,500
Up to <b>£600k</b>	£485	£720	£1,600
Up to <b>£700k</b>	£585	£780	£1,750
Up to <b>£800k</b>	£650	£890	£1,900
Up to <b>£900k</b>	£710	£965	£2,025
Up to <b>£1.0m</b>	£825	£1,035	£2,175
Up to <b>£1.5m</b>	£1,225	£1,435	£2,750
Up to <b>£2.0m</b>	£1,625	£1,835	£3,200
>£2.0m	By referral	By referral	By referral

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For intermediary use only. Criteria for guidance only. Detailed application criteria apply. CHL Mortgages for Intermediaries reserves the right to accept or decline an application at our absolute discretion.



# Competitive rates. Flexible criteria. **Common sense**.

At CHL Mortgages we take a common sense approach to buy-to-let. That means flexible criteria and experienced people who will consider each case on its own merit, working with you to provide specialist solutions for your landlord clients, at competitive prices.

To discuss a case or for further information get in touch with the CHL Mortgages team

01252 365 888

sales@chImortgages.co.uk

### chli.co.uk



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